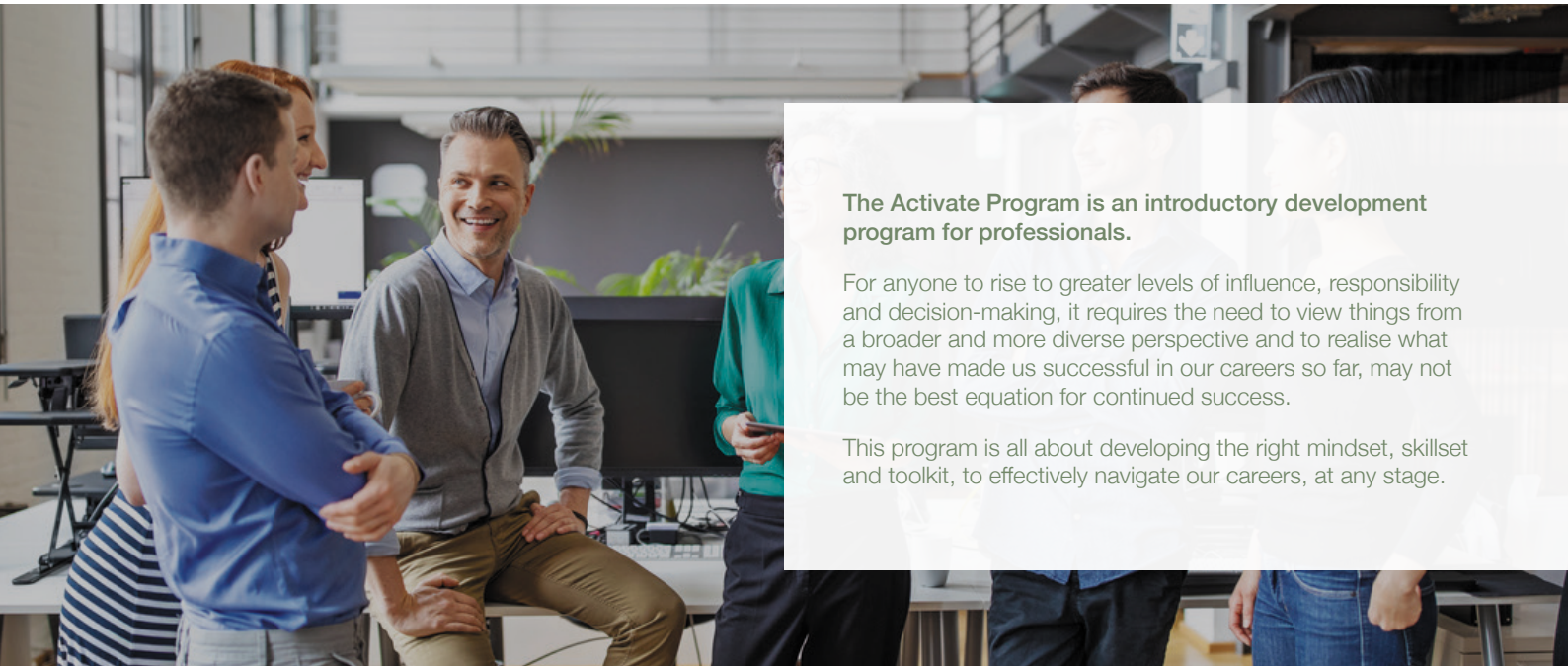


ACTIVATE

— PROGRAM —



The Activate Program is an introductory development program for professionals.

For anyone to rise to greater levels of influence, responsibility and decision-making, it requires the need to view things from a broader and more diverse perspective and to realise what may have made us successful in our careers so far, may not be the best equation for continued success.

This program is all about developing the right mindset, skillset and toolkit, to effectively navigate our careers, at any stage.



Program Aims

The Activate program aims to achieve the following:

- Provide opportunities to learn from experienced professionals from across diverse roles, industries and sectors.
- Directly contribute to your development and growth in your organisation.
- Identify specific barriers to advancement in your organisation that can be addressed by other organisational interventions and initiatives.
- Increase your competence and confidence.

Learning Outcomes

Workshop 1 - Foundations of Leadership & High Performing Teams

Review the differences between management & leadership key behaviours & competencies.

- Identify a variety of different leadership frameworks and how they apply depending on the stages of development of your team.
- Articulate your own leadership purpose, team vision and values.

Workshop 2 - Communication Skills for Effective Leaders

- Learn how to identify different communication preferences and styles of others to flex effectively depending on your audience.
- Develop your authentic communication style and how to build connections with others.
- Practice using the Conversational Dashboard™ approaches and techniques for group communication.

Workshop 3 - Increasing Your Impact & Influence

- Use a variety of techniques to map and assess your key stakeholders and conduct a detailed stakeholder analysis.
- Work effectively with intrinsic motivators to maximise your impact.
- Discuss and practice utilising 11 key influencing strategies.

Workshop 4 - Coaching & Managing Performance of others

Examine the difference between feedback and 'FeedForward'™ and practice using the techniques.

- Prepare and practice coaching conversations to increase clarity, commitment, and accountability.
- Determine when performance management is appropriate and how to conduct courageous conversations.
- Learn techniques to self-regulate in high stakes conversations.



Nell Wilson

PROGRAM FACILITATOR

Nell Wilson is a senior HR Leader/ Specialist and Executive Coach with over 25 years' experience in leadership and learning & development roles within large Australian corporations.

Nell has worked with an incredibly diverse range of clients and stakeholders across a variety of disciplines including Manufacturing, Health, Education, Government (Federal, State and Local), ADF, IT, Mining & Resources, Telecommunications, Banking & Finance, Law, Consulting, Media/Advertising, and Transport Services etc. Nell's experience and credibility in the corporate sector coupled with her business acumen and leadership and organisational development skills ensures her work with clients is highly sought after and impactful in Australia and overseas.

Nell is passionate about helping leaders and teams' be at their best. Nell facilitates and coaches with credibility, insight and empathy. She also uses strength-based coaching strategies and constructively challenges and pragmatically helps individuals and teams develop new ways of thinking and behaving that leads to increased self-awareness, personal insights and enhanced professional outcomes. An experienced facilitator, Nell's style is engaging, experiential and practical, always focused on delivering tangible and meaningful results.

Contact Nell Wilson

0407 111 598

nell@nellwilson.com.au



This course guides you to determine your own career objectives, roadblocks and paths forward for your professional development. It helped me understand the barriers to my self-confidence and how to overcome them as well as giving me new insights into how to increase my impact and ways to influence colleagues and stakeholders. I left with a new focus and lots of tools in my toolkit, thank you!

— Head of Finance



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ACTIVATE PROGRAM APPLICATION FORM

APPLICANT INFORMATION

Date: _____

Full Name: Title _____ Last _____ First _____

Organisation Name: _____

Address: _____ State _____ Postcode _____

Best Contact Number: _____

Email: _____

INVOICING DETAIL

Company Name: _____ Contact Name: _____

ABN: _____ Purchase Order: _____

LEADERSHIP EXPERIENCE

Reason/s for wanting to complete the program? _____

Years in leadership roles? _____

Other leadership development programs completed/qualifications: _____

Currently in a leadership role? YES NO

DISCLAIMER AND SIGNATURE

Signature: _____

Print Name: _____

Date: _____