





Who is the program for?

Women who are either aspiring to become Leaders or who are new to Leadership roles who wish to activate their professional skills and confidence.



Program Outline

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Module 2

Developing Greater
Confidence & Presence

Module 3

Increasing Your
Impact and Influence

Module 4

Developing & Maintaining Professional Resilience

Learning Outcomes

Module 1 - Directing Your Career forward

- Explore the things that matter most to you about your work and career;
- Discuss career inhibitors and accelerators;
- Identify your networks for satisfaction and success.

Module 2 - Developing greater confidence and presence

- Discuss what is 'leadership presence' and how to develop it;
- Articulate and practice sharing what you do, how you do it and why you do it, so you have impact on introduction and growing your network;
- Discuss obstacles to confidence and leadership presence and how to navigate them.

Module 3 - Increasing your impact and influence

- Test assumptions and reframe the importance of working with power and politics;
- Map your political terrain and conduct a stakeholder analysis;
- Define and practice 11 key influencing strategies to increase your impact.

Module 4 - Developing and maintaining professional resilience

- Discuss the characteristics of resilient people;
- Review the developmental model for resilience;
- Identify ways to develop resilience reactively and proactively;
- Determine an appropriate action plan.





Why this program?

According to the Workplace Gender Equality Agency's "2021-2022 Gender Equality Scorecard" published in December 2022:



of CEOs are women

In 2021-22



of manager-level appointments were awarded to women

Women comprise



of managers and 46% of managerial appointments Only



of Board Directors are women (22.3% of Board and governing bodies have no female directors)

Women's average full time total remuneration across all industries and occupations is



less than men,an average of \$26.6K less per year.

Catalyst, an independent research organization conducted a study of 353 Fortune 500 companies and found that companies with the most women in top management positions provided a total return to shareholders that was 35 percent better than in

companies with more male-centric executive teams.

This supports the notion that a more diverse spectrum of leadership perspectives, traits and thinking really does drive bottom line performance. The most women in top management positions provided a total return to shareholders that was 35 percent better than in companies with more male-centric executive teams.

Identifying common experiences increases women's willingness to talk openly, take risks, and be vulnerable without fearing that others will misunderstand or judge them. These connections are especially important when women are discussing sensitive topics such as gender bias or reflecting on their personal leadership challenges.

> Herminia Ibarra et al "Women Rising: The Unseen Barriers"



Program Facilitator:

Nell Wilson is a senior HR Leader/ Specialist and Executive Coach with over 25 years' experience in leadership and learning & development roles within large Australian corporations.

Nell brings a breadth and depth of knowledge and experience of gender diversity particularly during her time as General Manager of Women & Leadership Australia. Nell brings unique insights about women at work and is dedicated to increasing the percentage of women in leadership whilst also helping organisations accelerate and foster inclusive and constructive workplace cultures for all employees.

Nell has worked with an incredibly diverse range of clients and stakeholders across a variety of disciplines including Manufacturing, Health, Education, Government (Federal, State and Local), ADF, IT, Mining & Resources, Telecommunications, Banking & Finance, Law, Consulting, Media/Advertising, and Transport Services etc. Nell's gender diversity experience and credibility in the corporate sector coupled with her business acumen and leadership and organisational development skills ensures her work with clients is highly sought after and impactful in Australia and overseas.

Nell is passionate about helping leaders and teams' be at their best. Nell facilitates and coaches with credibility, insight and empathy. She also uses strength-based coaching strategies and constructively challenges and pragmatically helps individuals and teams develop new ways of thinking and behaving that leads to increased self-awareness, personal insights and enhanced professional outcomes. An experienced facilitator, Nell's style is engaging, experiential and practical, always focused on delivering tangible and meaningful results.

Contact Nell Wilson

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ACTIVATE PROGRAM APPLICATION FORM

APPLICANT INFORMATION				
Date:				
Full Name: Title Last		First		
Organisation Name:				
Address:		State	Postcode	
Best Contact Number:				
Email:				
INVOICING DETAIL				
Company Name:				
ABN:				
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LEADERSHIP EXPERIENCE				
Reason/s for wanting to complete the program?				
Years in leadership roles?				
Other leadership development programs completed/qualifications:				
Currently in a leadership role? YES NO				
Currently in a loadership role:				
CREDIT CARD PAYMENT				
Visa Mastercard (circle one)	Cardholder Name:			
Cardholder Number:	Expiry Date:		CVV:	
			3 digit number on back of card	
DISCLAIMER AND SIGNATURE				
Signature:				
Print Name:				
Data				